

## Accu-Med

### Contact:

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Website	<a href="http://www.accu-med.com">www.accu-med.com</a>
# of years in business: current brand	27
Number of installed clients	3,800
Product	Accu-Care, Orcas, Chart2Go, Cypress, Vicura, Add-On, Pro-Tracking
Version/Operating System	Windows XP, Vista
Business Model	Client/Server or Application Service Provider
Average time of implementation	6 days of implementation & training. 60-90 days for full use
When CCHIT begins to certify Nursing Home EHR products, do you anticipate becoming certified?	Yes

### System Features (all electronic)

ADL Capture	Yes
Admission/Discharge Information	Yes
Assessments	Yes
Billing	Yes
Care Plans	Yes
Clinical/Quality Reporting	Yes
Clinical Record	Yes
Decision Support	Yes
Dietary	No
ePrescribing	No
Electronic Orders/Management	Yes
Integrated Bedside Vitals	Yes
MDS Review	Yes
Medication/Treatment Administration	Yes
Progress Notes	Yes
Results Management	Yes
Others (please specify)	

### PRICING

<b>Software</b>	Subscription licenses from \$295-\$1,300/mo depending size and modules
<b>EHR Template Customization</b>	User managed, training included
<b>Licensing fees</b>	Monthly subscription fee, purchase option for client server aps
<i>Renewal required?</i>	Covered in subscription, required for client server aps
<i># of staff included</i>	Application licenses cover all staff, database access licenses required on some products.
<b>Training</b>	Cost of training
<b>Trainer</b>	\$1,000 per trainer per day on-site, remote training available
<b>Implementation</b>	\$1,000 per technician per day on-site, not required for most aps
<b>Interfaces</b>	Varies by application and interface from nominal per bed fee to \$500-\$5,000 for purchase.
<b>e-Prescribing Interface Setup</b>	Provided with Vicura subscription
<i>e-Prescribing Ongoing</i>	N/A
<b>Lab Interface Setup</b>	N/A
<i>Lab Ongoing</i>	N/A
<b>Radiology Interface Setup</b>	N/A
<i>Radiology Ongoing</i>	N/A
<b>Support</b>	Included in subscription, required for client server
<i>Frequency?</i>	24/7 help desk for most clinical applications
<i>Support provided via:</i>	Phone access to helpdesk, email
<b>Maintenance</b>	Software maintenance included with subscription, included in support plan for client server aps

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<b>Upgrades</b>	None - included in subscription plan or support plan for client server aps
<i>Training for upgrades?</i>	Documentation, streaming video and broadcast "live" training available
<b>Hardware &amp; Peripherals</b>	N/A - Hardware requirements published, free consultation on hardware
<i>Server</i>	\$2,000-\$6,000
<i>Workstation</i>	\$800 - \$1,500
<i>Monitor</i>	\$200 - \$500
<i>Other (please specify)</i>	Printers as needed
<b>Demographics Conversion</b>	Varies by legacy application, \$0-\$500
<b>Other 3rd party products</b>	Interfaces with multiple 3rd party applications \$0-\$5,000
<b>List any and all other costs associated for your product:</b>	
<b>List any other unique features for your product:</b>	
Mobile/bedside data collection of ADLs, meals, vitals, weights, behaviors and care plan approaches. Integrated	